

BIOTECH OUTSOURCING STRATEGIES EVENTS INCLUDING:

BASE L2019

Discovery and CMC Outsourcing for Small Molecules and Biopharmaceuticals





BIO2BUSINESS IS PLEASED TO PRESENT THE FOLLOWING EVENT FOR 2019.

DISCOVERY & CMC OUTSOURCING FOR SMALL MOLECULES & **BIOPHARMACEUTICALS**

BOS Events Formula

BOS Events combine 1 to 1 partnering, Exhibition, Presentation opportunities and informal networking.

What packages are available to my organisation?

PARTNERING PACKAGES

BRANDING/ EXHIBITION **PRESENTATION PACKAGES**

TAILORED PACKAGES

Why Sponsor BOS Events?

Make new contacts with key outsourcing decision makers

Build Relationships:

Build relationships and build business with existing biotech and pharma clients

Highlight new developments and new service offerings Raise your company profile amongst an outsourcing focused audience

Register Online at: http://www.bio2bevents.com/forthcoming-events/bos2019/registration Visit the BOS 2019 Basel homepage @ http://www.bio2bevents.com/forthcoming-events/bos2019/

Partnering • Exhibition • Presentations • Networking

Sponsor Package	Features	Price 2 Day Event (Basel) GBP	Notes			
Key Sponsor	Ask Bio2Business for details					
Gold Sponsor	 15 minute presentation opportunity to BOS audience as part of the BOS 2019 programme of speakers. 3m wide x 2m high exhibition stand space. Permanent logo (max 130 pixels in width) on BOS homepage with hotlink to sponsor website Half page company profile (max 300 words) published on the BOS 2019 website and in the delegate booklet. Colour logo to be published in the Delegate Booklet alongside submitted profile (130 pixels wide by 65 pixels height) Speaker biography, photo and abstract published on the BOS 2019 website Logo (max 130 pixels in width) to be circulated on bio2business. com and bio2bevents.com (rotated - random selection) Full utilisation of BOS partnering software Access to "Meet at Stand Function" within BOS Partnering Software 3 weeks prior to event X5 delegate attendance On-site poster included as BOS Outsourcing Showcase Package (presentation in BOS Outsourcing Showcase Package (presentation in BOS Outsourcing Showcase Package included - see separate details) 	£9,450 (X5 delegates)	Submitted online profiles for Gold, Exhibition and Silver sponsors uploaded by client and in addition to company description can include contact name, telephone, address with no images, logos, or formatting design changes			
NFW INITIATIVE 2019: ACCOMMODATION SPONSORSHIP PARTNER						

Invite a Buyer from a Pharma or Biotech company for whom you pay accommodation expenses for BOS 2019 and receive £250 discount from Bio2Business. Max 5 buyers (total £1250 discount). Exhibition and Gold Sponsor Only. Excludes Basel based Buyers. Excludes 2018 attendees. Pilot nitiative available to 10 clients only.

Exhibition/stand space (3m wide x 2m high)

Example: Client X takes Exhibition Package @£6,950.

- Maximum Accommodation Sponsor Discount = invoice price of £5,700
- If client achieves target 5 then no further payment
- If achieves 2 buyers then invoice extra £750 for difference at end of campaign

Sponsor	 Exhibition/stand space (shi wide x 2hthigh) Logo (max 130 pixels in width) on BOS 2019 home page (1 slot shared with other exhibition sponsors- random selection). Half-page company profile (max 300 words) in delegate pack and online profile published on BOS 2019 website Logo (max 130 pixels in width) to be circulated on bio2business. com and bio2bevents.com (rotated - random selection) Full utilisation of BOS partnering software Access to "Meet at Stand Function" within BOS Partnering Software 3 weeks prior to event X4 Delegate attendance 	(X4 delegates)
Exhibition Banner Stand	 1 Banner Stand (max 1.2m width) only (no furniture, no electricity) Logo (max 130 pixels in width) on BOS 2019 home page (1 slot shared with other exhibition sponsors- random selection). Half-page company profile (max 300 words) in delegate pack and online profile published on BOS 2019 website Logo (max 130 pixels in width) to be circulated on bio2business. com and bio2bevents.com (rotated - random selection) Full utilisation of BOS partnering software 3 weeks prior to event X3 delegate passes Access to "Meet at Stand Function" within BOS Partnering Software 3 weeks prior to event 	£5,775 (X3 delegates)
Silver Sponsor	 Logo (max 130 pixels in width) on BOS home page (1 slot shared with other silver sponsors – random selection). Quarter page profile (150 words) in delegate pack and online profile published on BOS 2019 website Logo (max 130 pixels in width) to be circulated on bio2business. com and bio2bevents.com (rotated - random selection) Full utilisation of BOS partnering software 3 weeks prior to event x1 x2 or x3 delegate passes 	£3,500 (x1 delegate) £4,450 (X2 delegates) £5,400 (X3 delegates)
CRO Sponsor	 Full access to the BOS event for 1 delegate Full utilisation of partnering software 2 weeks prior to event 	£2,950 (x1 delegate)
Extra delegates		£945 (x1 delegate)

^{*}VAT to be added where appropriate

Key Sponsor Opportunities

Upgrade to Key Sponsor Status and benefit from a package which could include some or all of these features...

- Logo displayed as Key Sponsor on all BOS Events media
- Pre-event workshop at your site or venue
- 30 minute presentation at B2B discretion
- E-blast invitation re: workshop and 30 minute presentation
- Direct Mailing pre-event re: workshop and 30 minute presentation (single A4 sheet)
- Double page profile in delegate booklet
- Key Sponsor branding on website/preview programme/delegate booklet
- Key Sponsor floor tile in registration area
- Acetate branding in lecture hall
- Access to BOS Outsourcing Showcase 8 delegate passes
- Access to B2B survey

ADDITIONAL BRANDING AND UNIQUE SPONSORSHIP OPPORTUNITIES FOR BOS EVENTS 2019



DRINKS RECEPTION/ENTERTAINMENT **SPONSORSHIP**

Exclusive opportunity to sponsor the popular post event drinks reception at BOS 2019. Sponsorship acknowledged in the programme, multiple opportunities for signage and branding for your organisation.

Ask Bio2Business for details

PARTNERING SPONSOR

Exclusive opportunity to sponsor the partnering zone with branding, literature, company momentos, etc. Sponsorship acknowledged in delegate booklet and logo placed in prominent position on web based partnering software application.

Ask Bio2Business for details

CHILL OUT ZONE SPONSOR

Ask Bio2Business for details



LANYARDS FOR NAME BADGES (sponsor to supply)

Exclusive opportunity to display logo on the lanyards at BOS 2019. Single clip lanyards with safety clip

£2,000

WI-FI SPONSORSHIP

Exclusively sponsor the Wi-Fi at the Basel Congress Centre. Your companies logo placed on customised Wi-Fi landing page, attributed as Wi-Fi Sponsor in delegate handbook and exhibition floor-plan.



DELEGATE BAG SPONSORSHIP

Exclusive opportunity to sponsor the delegate bags at BOS 2019. Bag with company logo name and logo printed in prominent position (maximum 3 colours)

Sponsorship acknowledged in delegate booklet.

£3,000



NAME BADGE SPONSORS

Exclusive opportunity to sponsor name badge worn by every delegate with max 3 colour logo

£3,000

LUNCH SPONSOR DAY 1

Opportunity to sponsor the lunch. Sponsorship acknowledged in the programme, chairmans announcement, delegate booklet and by display on cards with logo on catering tables

£3.000

LUNCH SPONSOR DAY 2

Opportunity to sponsor the lunch. Sponsorship acknowledged in the programme, chairmans announcement, delegate booklet and by display on cards with logo on catering tables

£3.000



PARTNERING BREAKFAST SPONSORSHIP

Opportunity to sponsor the partnering breakfast. Sponsorship acknowledged in the programme, chairman's announcement, delegate booklet, and by display cards with logo on catering tables.

£3.000

POST CARD (PRE-EVENT)

A5 postcard sent to relevant segment of B2B database.

Ask Bio2Business for more details



OFFICIAL PEN SPONSOR (sponsor to supply)

Exclusive offer to be the official BOS event pen sponsor

£2,500

WATER BOTTLE SPONSOR (sponsor to supply)

Exclusive offer to sponsor 330ml bottles of spring water with your logo printed on the label.

£2,500

HAND SANITIZER SPONSOR (sponsor to supply)

Exclusive offer to sponsor hand sanitisers with your logo printed on outer wrapper. £2,500



GIFT BALL SPONSOR (sponsor to supply)

Exclusive offer to sponsor promotional stress balls distributed to all event attendees. Printed with your logo

£2.500

POST CARD (all attendees)

A5 postcard sent to all attendees Ask Bio2Business for more details

DELEGATE BAG INSERT

Insert a single item in the delegate bag (max 4 sheets of A4)

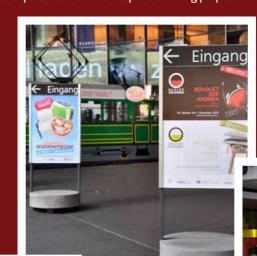
£900

ADVERT IN DELEGATE BOOKLET

Full Page, A4 size, Full Colour £900

Differentiate your business inside and outside the Basel Congress

Bio2Business can offer a raft of branding opportunities to build awareness of your company brand at BOS 2019 Basel. The branding options (below) represent a snapshot of what we can provide at the Basel Conference Centre and are sold as part of our Key, Partnering, Drinks Reception/Entertainment Sponsor Packages and some as stand alone sponsor options. Please contact Bio2Business for more details or please ask us for a bespoke branding proposal.



Logo outside the Basel Congress Centre directing delegates to BOS 2019





Your logo on main entrance door for

Come and win

a Colourpin!

CRB-Stand

C40/41

To see Floor Plans for BOS 2019 Events visit www.bio2business.com – see BOS Events link

Some Previous Gold Sponsors, Exhibitors & Silver Sponsors at BOS Events



Comment & experience from recent BOS events...

The Bio 2 Business conference has been growing from strength to strength year on year. The presentation session are very educational and very well perceived by the Pharma, Biotec and services companies. There is also a great opportunity to network. Overall this conference is an unique opportunity to collaborate we all parties present.

Michael Kruidenier , Head of Business Development, Quay Pharma,

2017 was my first attendance at BOS and I enjoyed it very much. This seminar was a great time to meet with CMOs in a quiet and relaxed atmosphere. It's been a great opportunity to hear from other's experience and challenges. The human size of BOS allowed an interesting networking and fruitful discussions with our partners. I'm sure to be part of the 2019 session. Many thanks for the good organization.

Carole Mainguet / CMO site manager / PT Development, External Manufacturing F.Hoffmann-La Roche Ltd

The conference was an excellent opportunity to meet a variety of CMOs in the DS/DP field and have sufficient time for discussion. The timetables available prior to the meeting were a very helpful tool in setting the meetings. The talks I attended during the sessions were informative and the diversity of attendees and presenters represented a wide cross section of the industry.

Mirjam Sax, PhD, Principal Site Manager, External Development Collaborations, PTDMX Small Molecules, F. Hoffmann-La Roche Ltd

I would like to thank you again for the opportunity of joining this exciting event. BOS cmc is the place where Analytical CROs meet CMOs together with outsourcing professionals! Because of its relatively small size, you can have the opportunity of knowing more providers experiencing their approach on the main CRO/CMO activities.

Gabriele Sassi, Non Clinical Outsourcing Manager, R&D Outsourcing Management, CHIESI FARMACEUTICI S.p.A.

BOS CMC 2017 was a very informative congress which allows one 2 one meeting with CMOs and other collaborators, which is quite unique compared to other congresses. The topics covered in this congress were also very interesting and provided insight to all the relevant challenges regularly faced by biotech companies during outsourcing activities. Overall the event was organized meticulously by the organizers.

Yogeshwar Bachhav, Associate Director Pharmaceutical Development, Aicuris GmbH

Very interesting event for specific networking and selective information sourcing on CROs and CMOs. Very informative talks from experts with many relevant case studies Good size and venue.

Mario Amacker, PhD, Head of Quality & Manufacturing, Mymetics $\ensuremath{\mathsf{BV}}$

BOS2017 in Basel was, as always, a great event to attend.

A nice venue combined with a wide selection of vendors and relevant lectures by inspired speakers. For such an event it is a success if I return with a handful of new potential vendors and BOS was indeed a success.

Frederik Barfoed Beck, Senior Outsourcing Manager, Zealand Pharma





Biotech & Pharma Attending BOS Events in Recent Years

ADOCIA HEAD OF PHARMACEUTICAL DEVELOPMENT | AiCuris GmbH Associate Director Pharmaceutical Development | Allecra Therapeutics DMPK Director, Head of CMC | Almirall R&D Specialist | AstraZeneca Principal Scientist, New Modalities and Tissue Targeting | AstraZeneca Senior Externalisation Specialist (Drug Safety & Metabolism) | AstraZeneca Senior Director, Head Medicinal Chemistry, IMED RIA | Avicenna Oncology CEO | Bachem AG Director R&D III | Basilea Pharmaceutica Ltd Head of Chemistry, Chemical Development & Production Manager, Chemical Development & Production Manager, Chief Technology Officer, Pharmaceutical Development Manager, Technical Operations, Head of Pharmaceutics Bayer AG Alliance Manager Technology Bayer Schering Pharma AG Head of Launch Preparation and Coordination, Biological Development | **Biogen**, Snr Manager External Manufacturing | **BioVersys** AG Lab Head, Group Leader Drug Discovery and CSO | Bristol Myers Squibb AD Supplier Relationship Management, Drug Product Operations | Bristol Myers Squibb Associate Director, Manufacturing Sciences and Technology Bristol Myers Squibb Operational Excellence / Supplier Relationship Manager | Bristol Myers Squibb Assoc Director Biologics External Manufacturing CHIESI FARMACEUTICI, Head of In/Outsourcing Governance & Neo/ Special Care Tech Leadership | CHIESI FARMACEUTICI SPA Head of R&D Outsourcing Management, Non Clinical Outsourcing Manager (Preclinical), Non Clinical Outsourcing Manager (CMC) | David P Elder Consulting Consultant and Former Director, Due Diligence | **Diurnal Ltd** Product Development Director | **Domainex** COO and Head of Business Development, Europe | Drugs for Neglected Diseases initiative (DNDi) Senior Discovery Manager | F. Hoffmann-La Roche Ltd Section Head Therapeutics Modalities Medicinal Chemistry I | F. Hoffmann-La Roche Ltd Regional Category Lead Research Services pRED | F. Hoffmann-La Roche Ltd Head of Toxicology Project Leaders | F. Hoffmann-La Roche Ltd CMO Site Manager **F.Hoffman-La Roche Ltd** Head of pCMC Process Research Head of Chemistry | GlaxoSmithKline Head of API, Global External Development Supply | Glenmark Senior Research Officer - Technical Operations Upstream Process | **Grunenthal GmbH** Head of Innovative Medicines Unit | Heptares Therapeutics CMC Projects Manager | Idorsia TPL | Idorsia Iunior Technical Proiect Leader. Drug Product Development | Idorsia Pharmaceuticals Senior Scientist, Chemical Development | Idorsia Pharmaceuticals Head of Chem. Dev. API | Idorsia **Pharmaceuticals** Director, Head Drug Product Development Technical Project Leader, CMC Leader Senior Technical Project Leader -Pharmaceutical Development | Idorsia Pharmaceuticals Technical Project Leader, Drug Product Development | Idorsia **Pharmaceuticals** Associate Director, Senior Technical Project Leader, Chemical Development API | Idorsia Pharmaceuticals Ltd Senior Director | **Ipsen Biopharm Limited** Specialist, BioProcess Sciences Project Coordinator | KalVista Pharmaceuticals Ltd Director of Chemistry | **LifeArc** Associate Director and Head of Chemistry | Medicines for Malaria **Venture** Director Drug Discovery. Project Director | **Medicines for Malaria Venture**, Senior Director, Technical Product Development | **Medivir AB** Project Manager CMC (Principal Scientist) | Merck Group Director Global Launch Management | Merck Sharp & Dohme Director Biologics External Manufacturing Director Global Technical Operations, External Manufacturing

Director Sterile Operations, External Manufacturing | Mereo Biopharma Biologics Development Specialist, Head of Pharmaceutical Development Head of Small Molecule CMC | MorphoSys Ag Ass. Director Central Purchasing & Logistics | Mymetics Head of Quality & Manufacturing | **NBE Therapeutics** Director Global CMC & Pharmaceutical Development Consultant (CMC) CMC Associate | NBE Therapeutics CEO | NBE-Therapeutics Ltd. Director Programme Management | Neurimmune AG Director CMC | **Novartis** Director, Global Discovery Chemistry | **Novartis** Director, Head of ONC Discovery Pharmacology | **Novartis** Head Drug Product Supply, Oral Pharmaceutical Development | Novartis External Business Project Leader, PHAD Oral DP Supply | Novartis External Business Leader, PHAD | Novartis Research Project Coordinator, GDC External Drug Discovery | Novartis Institute for Biomedical Research, Senior Collaboration Manager | Novartis Pharma AG Head, Integrated Target & Lead Discovery | Novartis Pharma AG Global Head TRD Procurement Category Manager API & Intermediates Development Global Category Manager API & Intermediates Development | Novartis Pharma AG Senior Investigator | Novartis Pharma AG Scientific Partnering Network Leader, TRD-CHAD | Novartis Pharma AG Analytical Strategy and Operations Planning Senior Fellow/Outsourcing Network Leader ARD | **Novartis Pharma AG** Senior Fellow - Early Phase Drug Product Project Leader Novartis Pharma AG Global Lead External Supplies CHAD | Novartis Pharma AG Head Strategic Planning and Projects CHAD | Novartis Pharma **AG** Global Head External Business Operations PHAD | **Novartis Pharma** AG Global Category Manager, PHAD Manufacturing | Novartis Pharma AG Senior Scientist, Early Phase Process Development (NBEs) | **Novimmune** CMC Manager Project Coordinator | Novo Nordisk A/S Senior Category Manager | Oncodesign Business Account Manager | Pfizer Director, External Supply (Biotherapeutics) | **Pfizer** Head of External Research Solutions | Polyphor Ltd Senior Consultant CMC CMC & Supply Chain Manager, Head of CMC | Polyphor Ltd Head of Chemistry | Polyphor Ltd Group Leader in Parallel Synthesis | Polyphor, Ltd. Co-founder and Chief Scientific Officer | **ProPharma Partners Limited** Director - Discovery and Development Consultant | **ProOR Therapeutics** Senior Director Clinical Supplies & Logistics | Quality Biotech Development & Cells Managing Director | Roche Senior Site Manager, External Manufacturing | Roche CMO Site Manager | Roche Technical Operations Procurement, Category: Small Molecules Development | Roche Holdings AG Group Head Formulation Research and Development | Roche Holdings AG Senior Site Manager, External Manufacturing Biologics (Drug Substance) | Sanofi Global Head, External Innovation Drug Discovery | Sanofi-Aventis Deutschland GmbH Biosourcing Leader | Sanofi-Aventis Deutschland GmbH Global Integrated Drug Discovery Outsourcing | Strekin AG CEO | Synth-Isis Ltd Managing Director | Targovax Director Biopharmaceutical CMC Development | Therapeomics Inc/University of Geneva Chairman, CEO | TherapeutAix Director | Tillotts Pharma AG Manager Biologics Manufacturing | Topadur Pharma AG COO | Université libre de Bruxelles Researcher Innovations Technology Sciences | University Hospital Lausanne Postdoctoral researcher in molecular cancer biology | University of Oslo Hospital Research Team Leader | Valerius Biopharma CEO and Project Manager | **Zealand Pharma** A/S CMC Outsourcing Manager

For further information about Bio2Business Ltd or BOS Basel 2019 please email or phone Roger Green roger.green@bio2business.com (+44 782 5026966) or Richard Collins richard.collins@bio2business.com (+44 782 5026965).

Bio2Business Ltd.

London BioScience Innovation Centre, 2 Royal College Street, London NW1 0NH, UK

BOS OUTSOURCING SHOWCASE PACKAGE & BOSOUTSOURCING SHOWCASE PRESENTATION PACKAGE

Bio2Business is pleased to offer sponsor partners the opportunity to showcase outsourcing capabilities and services as part of a poster & presentation package at BOS 2019. Two packages are available:

BOS Outsourcing Showcase Package: £1500 + VAT

Including: On Site Poster @ BOS 2019 and e-poster submission.

BOS Outsourcing Showcase & Presentation Package £2500 + VAT

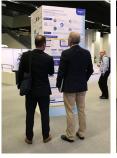
Including: On Site Poster @ BOS 2019, e-poster submission & 10 minute presentation opportunity.

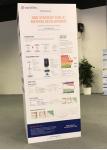
Features	BOS Outsourcing Showcase Package	BOS Outsourcing Showcase & Presentation Package
On Site Poster	V	~
e-Poster	v	~
Presentation 10 minute presentation in Technology Showcase* * content must meet editorial guidelines to be accepted	×	~
	£2500 + VAT	

PACKAGE COMPONENTS

On Site Poster

Display your poster at Biotech Outsourcing Strategies 2019. See posters displayed at BOS 2018.





About the Posters

- Your poster will be displayed on 1 side of a 4 sided Syma construction which measures 103cm in width by 250cm in height
- You supply the poster in PDF or EPS, we deliver the printed poster.
- Poster Medium Forex 5mm
- Deadline for submission is 1st June 2019 (Early submission advantageous)
- Posters will be grouped and displayed by the following 4 themes: Discovery/Drug Substance/Analytical/Drug Product

Additional Formats

e-Poster: You will also have the ability to publish your completed poster on our website. This will give your poster the added benefit of additional visibility before and after the event. The poster PDF which you publish online will be consistent with the Poster which you display onsite at the event. When publishing your PDF to our website you will also be asked to complete the following fields:

Fields required for online publication of your poster

- Your Company Name
- · Poster Title (copied from your poster)
- Poster Category (Discovery/Drug Substance/Drug Product/ Analytical)
- Poster Type (Small Molecule/Biologics/Other)
- Keywords (submitted by you to help website visitors find your poster)
- Abstract (500 character abstract summarising your poster)
- Contact Details (copied from your poster)

*Online publication of your poster is mandatory

Present Your Poster at BOS 2019 (BOS Outsourcing Showcase & Presentation Package £2500 + VAT)

We have created a dedicated hour long session in the programme, scheduled between 11.30 and 12.30 to allow you to present your innovations and unique technologies/services to the BOS 2019 audience. The poster presentation will allow you to present the key aspects of your poster. The scheduled time for each poster presentation is 10 minutes with a maximum of 6 supporting slides permitted (no Q&A until session close). Your presentation title and speaker details will be included on the BOS 2019 programme brochure and included on the BOS 2019 website. You will also have the option to have your presentation slides made available in the relevant section of the Bio2Business website.



UPGRADE TO BOS OUTSOURCING SHOWCASE FROM EXHIBITION OR SILVER SPONSOR PACKAGES TO ACCESS BEST PRICE. See below for some combination packages we can provide:

Sponsor Package	BOS Outsourcing Showcase	PRICE TOTAL	COMBINATION PACKAGE PRICE		
Exhibition X4 delegates	On-site poster, e-poster	£6,950 + £1,500 = £8,450	Contact Bio2Business to access best price.		
Exhibition X4 delegates	On-site poster, e-poster and 10 minute presentation	£6,950 + £2,500 = £9,450	Contact Bio2Business to access best price.		
Silver X2 delegates	On-site poster, e-poster and 10 minute presentation	£4,450 + £2,500 = £6,950	Contact Bio2Business to access best price.		

^{*}Please consult separate BOS Outsourcing Showcase document to review poster editorial quidelines, poster components, formats and T&C's. Available on request from Bio2Business Team.