


2022

EXHIBITION & SPONSORSHIP OPPORTUNITIES



DISCOVERY & CMC
OUTSOURCING FOR
SMALL MOLECULES &
BIOPHARMACEUTICALS

BOS BASEL
2022

8th and 9th June
Basel, Switzerland

BOS MANCHESTER
2022

16th and 17th November
Manchester, UK

BOS VIRTUAL
2022

Autumn 2022
dates to be confirmed



BIO₂BUSINESS

EVENT MANAGEMENT

PRICING FOR PHYSICAL BOS EVENTS 2022

Gold Sponsor Package (X5 Delegates)

£9,450+VAT

Gold Sponsorship Packages raise awareness of your brand, services, technology offerings and profile highly skilled executives working in your organisation. BOS events 2022 provide the perfect platform to present in our speaker programmes spanning Discovery, CMC Small Molecules and CMC Biologics.

- 15 minute presentation opportunity to BOS audience as part of the BOS Event programme of speakers
- Exhibition stand space
- Logo (max 130 pixels in width) on BOS Events 2022 home page (1 slot shared with other Gold sponsors- random selection)
- Speaker biography, photo and abstract published on the BOS Events 2022 website
- Company profile published on the BOS Events 2022 website
- Logo (max 130 pixels in width) to be circulated on bio2business.com and bio2bevents.com (rotated – random selection)
- Access to “Meet at Stand Function” within BOS Partnering Software 2 weeks prior to event
- X5 Delegate attendance

BOS GOLD SPONSORSHIP PRESENTATION TIMINGS BASEL 2022

SINGLE TRACK PROGRAMME SPANNING DISCOVERY, CMC SMALL MOLECULE & CMC BIOLOGICS. FOR MORE DETAILS CONTACT BIO2BUSINESS TEAM

8th June 15.00 & 15.15 ● 9th June 10.30 & 10.45 - 4 X 15 Minute Slots

BOS GOLD SPONSORSHIP PRESENTATION TIMINGS MANCHESTER 2022

SINGLE TRACK PROGRAMME SPANNING DISCOVERY, CMC SMALL MOLECULE & CMC BIOLOGICS. FOR MORE DETAILS CONTACT BIO2BUSINESS TEAM

16th Nov 15.00 & 15.15 ● 17th Nov 10.30 & 10.45 - 4 X 15 Minute Slots

Some recent examples of presentation topics, speakers and abstracts at BOS Events

BOS 2019 BASEL DISCOVERY TRACK



Dr Niklas Sandler, Chief Technology Officer, Nanoform Finland Ltd

ABSTRACT: Our multi-patented and scalable Controlled Expansion of Supercritical Solutions (CESS™) technology produces nanonized ‘designed-for-purpose’ API particles. This

enables poorly soluble molecules in the pharmaceutical pipeline to progress into clinical development by increasing their rate of dissolution and improving their bioavailability. Our unique nanonization™ technology also provides novel opportunities in diverse value enhancing drug delivery applications. We work together with pharma and biotech partners globally to enhance molecules’ formulation performance through our best-in-class nanonization™ services. Nanoform’s platform technology can give failed drug molecules a second chance and gives an unique path to develop nanoparticles from early phase development onwards. The patented technology is based on supercritical CO2. The drug solution is expanded through a controlled process to produce pure drug nanoparticles. The process is more controlled than conventional supercritical technologies, and it produces smaller and more uniformly sized particles. This presentation will give an introduction Nanoforms technology and show the capabilities in small scale screening in early stage development and GMP manufacture of nanoparticles.

PRESENTATION TITLE: Unique nanonisation technology for poorly soluble APIs by Nanoform

BIOGRAPHY: Chief Technology Officer at Nanoform Finland Ltd. since January 2019 leading the R&D and QC activities with a focus on further developing the company’s innovative manufacturing technology. Nanoform offers new technological and business advantages for the pharmaceutical industry. The company has developed a proprietary technology called Controlled Expansion of Supercritical Solutions (CESS™) that allows nanonization of drug substances. Dr Sandler has a PhD from the University of Helsinki and he has worked in various roles both in the pharmaceutical industry and academia. He has more than 20-years of experience in pharmaceutical technology with the focus on manufacturing technologies, material science and process analytical technologies. He has run numerous academic and industrial R&D and commercialisation projects in the field successfully. He has been invited speaker in various international conferences and published more than 100 peer reviewed articles in international high-quality journals throughout the years.

BOS 2019 BASEL CMC SMALL MOLECULE TRACK



Christian Miksch, Director Sales API, FAREVA

ABSTRACT: Dr. Christian Miksch, Sales Director API, will speak about the capabilities of Fareva to manufacture high potent APIs from small scale to

large scale.

PRESENTATION TITLE: High potent API manufacturing at FAREVA

BIOGRAPHY: Christian Miksch is currently Director Sales API at Fareva; the group is a top 5 CDMO globally with 35 production sites around the world focusing on drug substance and drug product development and manufacturing. 4 API sites in Germany & France and 13 DP sites in Europe & USA can offer a wide range of capabilities. Special expertise has been developed in the field of HPAPIs, sterile APIs and steroids. Christian obtained his PhD in organic chemistry from the University of Munich (LMU) in 2001. His career started with his own Biotech company, which developed anti-cancer APIs. 2005 Christian has joined DSM as lab head and developed API manufacturing processes. Starting in 2006 he worked for Pfizer Center Source in Germany as Project and Validation manager. He has joined the Sales team in 2011, when the production site has been sold to Fareva. Since then he is responsible for exclusive business and generic API business for all API manufacturing sites in the EMEA region.

BOS BASEL 2019 CMC BIOLOGICS TRACK



Dr Benedikt Reichart, Business Development Manager, Fresenius Kabi Austria GmbH

ABSTRACT: Freeflex®: Fill & Finish Service in innovative IV-bag for global supply

Highest quality PVC-free freeflex bags are the leading-edge container technology of today for IV bag pharmaceuticals. Freeflex bags are convenient and safe for use in a broad field of application from standard infusion to drug reconstitution.

Fresenius Kabi offers its proprietary bag technology as well as fill and finish services for all markets around the world. Supporting our customers from product development to commercial manufacturing is our duty and pleasure.

PRESENTATION TITLE: Freeflex®: fill and finish service in innovative IV-bag for global supply

BIOGRAPHY: Benedikt acts as the first point of contact for pharmaceutical companies planning the outsourcing of manufacturing of sterile pharmaceuticals at Fresenius Kabi’s manufacturing sites in Europe and Asia. Benedikt joined Fresenius Kabi as a Management Trainee after completing his PhD in Organic Chemistry from the Karl-Franzens University of Graz, Austria in 2014. He afterwards covered the role of executive assistant at Fresenius Kabi focusing on pharmaceutical manufacturing, global investments, strategy roll-out, capacity and supply chain management.

Exhibition Sponsor Package (X4 Delegates)

£6,950+VAT

- Exhibition/stand space (3m wide x 2m high), Table Top Package incl table, 2 chairs and power supply
- Logo (max 130 pixels in width) on BOS Events 2022 home page (1 slot shared with other exhibition sponsors- random selection)
- Logo (max 130 pixels in width) to be circulated on bio2business.com and bio2bevents.com (rotated – random selection)
- Full utilisation of BOS partnering software
- Company profile published on BOS Events 2022 website
- Access to “Meet at Stand Function” within BOS Partnering Software 2 weeks prior to event
- X4 Delegate attendance

Note: Max Build Height 2.5 metres

Silver Sponsor Package 3 (X3 Delegate)

£5,400+VAT

- Logo (max 130 pixels in width) on BOS home page (1 slot shared with other silver sponsors – random selection)
- Logo (max 130 pixels in width) to be circulated on bio2business.com and bio2bevents.com (rotated – random selection)
- Full utilisation of BOS partnering software 2 weeks prior to event
- Company profile published on BOS Events 2022 website
- X3 Delegate attendance

Silver Sponsor Package 2 (X2 Delegates)

£4,450+VAT

- Same benefits as Silver Sponsor X3
- X2 Delegate attendance

Silver Sponsor Package 1 (X1 Delegates)

£2,950+VAT

- Same benefits as Silver Sponsor X3
- X1 Delegate attendance



The BOS is a good stage to get connected with manufacturing managers throughout the industry, from small molecules to biologics, to vaccines. It was great to hear the problems from the client side and the CMO side alike, the challenges and the trends.

Andrea Aspoeck Head of External Manufacturing, Hookipa Biotech AG.

BOS Basel 2019 was again a very interesting event to meet, have good business discussion and increase network at small and large Pharma. Also to attend some interesting sessions on latest technical/scientific developments of value to our industry.

Pedro Rosado, Director Business Development, SK biotek Ireland.

Great event: well organized and delivered presentations interesting and well connected to my job 1:1 sessions not invasive and agenda up to the attendee.

Andrea Calenne, Senior Manager External Manufacturing, Biogen.

The Bio2Business conference was a great opportunity for Acino Contract Manufacturing to present ourselves as a flexible and reliable CMO, that is trying to disrupt the way pharma companies and CMOs are working together by changing the mindset of the relationship and enable both partners to be more agile. We had many interesting discussions and visited very exciting speeches of different customers, suppliers and industrial professionals, which will help us to further develop our services and our customer centric way of working. Especially as a company that originates in the area of Basel, we were very happy to sponsor the Bio2Business conference and thereby strengthen the industry next door to our production facilities.

Felix Faupel Head of Contract Manufacturing, BOS Basel 201.

This meeting was a very useful way of catching up on latest regulatory requirements and best practices for outsourcing strategies. The questions and discussions following the presentations allowed participants to compare experiences and learning points. It was also a great opportunity to meet with service providers for an initial discussion or with friends and colleagues for an update.

Paul Madeley, Managing Director, Synth-Isis Ltd.

Very well organised, pertinent and useful conference bringing buyers and suppliers together. Participating you can gain important inputs for the evaluation, selection and maintenance of the critical and complex buyer - supplier relationship in the pharmaceutical development and manufacturing sector.

Fabio Fais, Director CMC Projects, Auris Medical.

Comments from BOS Basel 2019 attendees which took place on the 19th/20th June, 2019”

PARTNERING AT BOS EVENTS 2022

General Partnering: To open 2 weeks prior to the event and to close on the afternoon preceding the event. Any participant can send a meeting request to another participant provided that person has not made themselves unavailable for the meeting timeslots or that all their time slots are full. See exemptions below and approach for Virtual events.

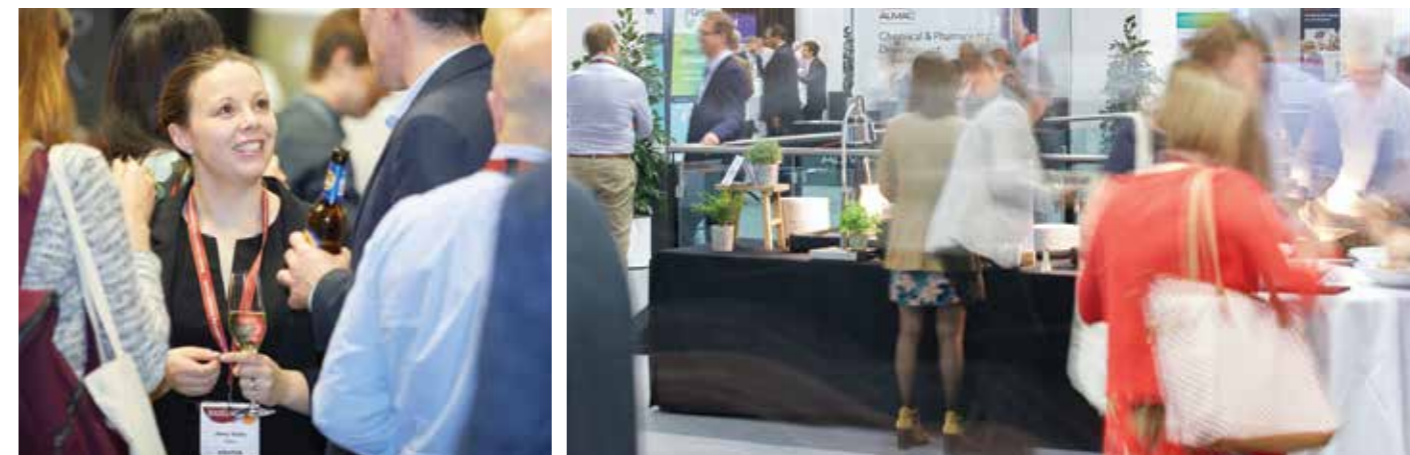
Exemption 1: Buyer led partnering requests can be accepted and scheduled at any time after partnering platform in place (anticipated 3 months prior to event)

Exemption 2: Sponsor led workshops and CRO Showcase benefit from limited access to partnering 4 to 2 weeks prior to event (coupled to workshop/showcase invitation) and controlled by Bio2Business.

Exemption 3: Bio2Business brokered partnering meetings. Concierge service is under review, further details to come if we decide to pursue this. Concierge led service would be available prior to General Partnering opening (see above).

BOS Virtual Partnering: Note that for BOS Virtual only participants will have the option to opt-out of partnering. We anticipate that partnering activity for the virtual event will be at a significantly lower volume to that of physical events.

BOS BASEL AND MANCHESTER CRO/CMO WORKSHOPS SHOWCASES AND VIRTUAL WORKSHOPS



BOS EVENTS COMPANY PROFILE



Your customized Company Header Image (1110 width by 510 height)

Company Message and Share Buttons

Company Description: Limited to 1500 characters

Meet the Team presenting team members attending the BOS Event

Option A CRO/CMO Workshop – Package Components

- 1 hour workshop, multiple speakers, technical positioning content on BOS Events website
- Targeted Promotion: on Bio2Business Ltd LinkedIn Company Page & BOS Outsourcing Network Group
- Targeted Promotion: Option for buyers to sign up at point of registration
- Audience capped at 24 buyer delegates
- Targeted Promotion: Personal Details (name, organisation, job title, email) shared with workshop client (attendee required to sign off on data share as part of sign-up process for workshop)
- Access to partnering 4 to 2 weeks prior to event and prior to commencing of Standard Partnering (2 weeks before event) to send showcase invitation and affiliated partnering request

Qualification Criteria: Workshop topic, abstract, speakers, biographies, etc must be confirmed during Q1, 2022.

Price: £20,000GBP



Option B CRO/CMO Showcase Pre-Event – Package Components (Basel 8th June/Manchester 14th November)

- 1 hour workshop, multiple speakers, organisational positioning content on BOS Events website
- Targeted Promotion: on Bio2Business Ltd LinkedIn Company Page & BOS Outsourcing Network Group
- Targeted Promotion: Option for buyers to sign up at point of registration
- Access to partnering 4 to 2 weeks prior to event and prior to commencing of Standard Partnering (2 weeks before event) to send showcase invitation and affiliated partnering request
- Targeted Promotion: Personal Details (name, organisation, job title, email) shared with workshop client (attendee required to sign off on data share as part of sign-up process for workshop)
- Uncapped buyer delegates

Qualification Criteria: Showcase topic, abstract, speakers, biographies, etc, must be confirmed during Q1, 2022.

Price on application



Option C Virtual CRO/CMO Workshop – Pre-Event Package Components

- As above Option A but streaming your workshop live to BOS community before/after the physical event at a date to be confirmed. Does not include any physical event attributes.
- Uncapped buyer delegates

Price on application

Contact Bio2Business Team for BOS Basel & Manchester Workshop Presentation Timings

*Discovery, CMC Small Molecule & CMC Biologics Workshops available

ADDITIONAL BRANDING OPTIONS

LUNCH SPONSOR DAY 1 & 2
Opportunity to sponsor the lunch. Sponsorship acknowledged in the programme, chairmans announcement, and by display on cards with logo on catering tables
£3,000

CHILL OUT ZONE SPONSOR
Sponsorship acknowledged in the programme, multiple opportunities for signage and branding for your organisation in prominent exhibition location
£3,000

DRINKS RECEPTION/ENTERTAINMENT SPONSORSHIP
Exclusive opportunity to sponsor the popular post event drinks reception at BOS Events 2022. Sponsorship acknowledged in the programme, multiple opportunities for signage and branding for your organisation.
£3,000

Workshop Flow

- 1 Client confirms workshop title, speakers and supplies photos, biography and abstract
- 2 Bio2Business uploads details to BOS events media
- 3 Bio2Business implements registration protocol for workshop and incorporates into buyer registration workflow
- 4 2 months prior targeted promotion on LinkedIn Bio2Business Ltd Groups and Pages
- 5 4-2 weeks before BOS event client receives access to partnering (controlled by Bio2Business and led by workshop invitation)
- 6 Pre/post workshop names, job titles and email addresses forwarded to sponsor client

See full delegates list and Job Titles of Attending Biotech & Pharma at Event Archive www.bio2bevents.com

Pricing for BOS

VIRTUAL 2022

STANDARD

£1200

1 Seat
Unlimited messages
Push/Pull messages
Partnering

*Note that Partnering is subject to participant opt in/out on registration, be aware that participation in the partnering is not mandatory and this may impact on the total number of participants engaging with BOS Virtual partnering

SILVER

£2000

X3 Seats
Poster
Unlimited messages
Push/Pull messages
Partnering

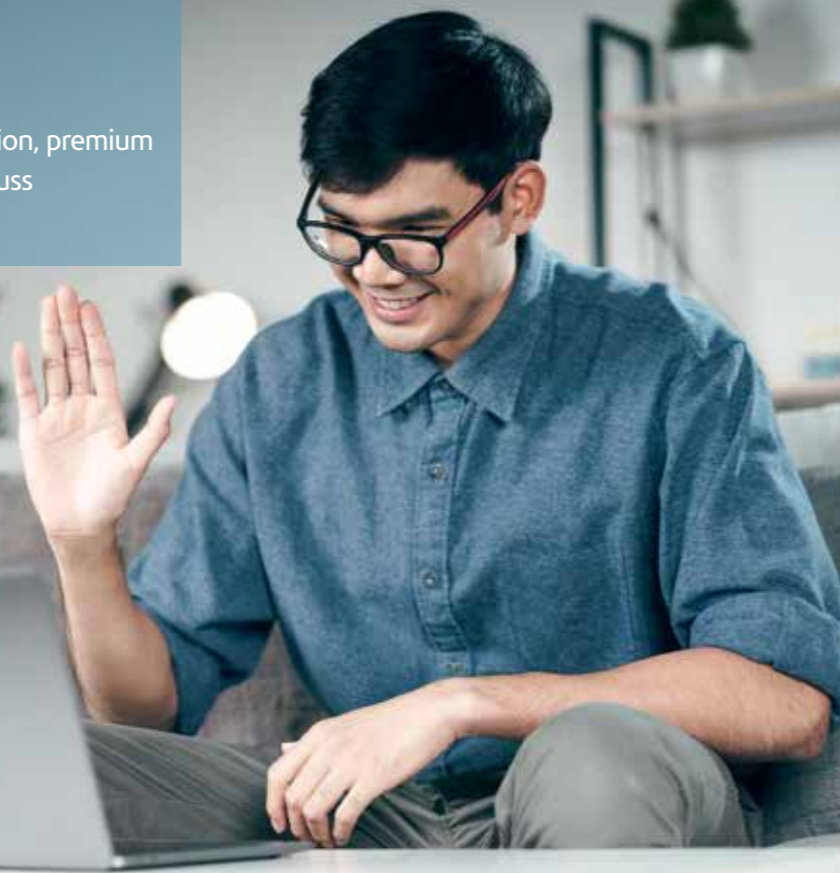
GOLD

£4000

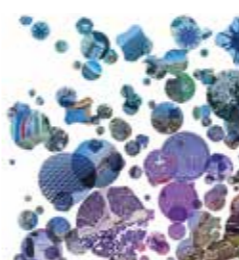

X8 Seats
Poster
Resources
Corp video
Poster video
Unlimited messages
Push/Pull messages
Partnering

EXTRAS

1. Additional poster publication £950
2. Concierge Partnering – Under evaluation, premium services, contact Bio2Business to discuss



SUMMARY OF BOS EVENTS PRICING 2022

	 BASEL	 MANCHESTER	 VIRTUAL	
	SPONSORSHIP PACKAGE	PRICE 2 DAY EVENT GBP	PRICE 2 DAY EVENT GBP	SPONSORSHIP PACKAGE
Gold Sponsor Package	£9450 (5 delegates)	£9450 (5 delegates)	Standard	Price available on request
Exhibition Sponsor Package	£6950 (4 delegates)	£6950 (4 delegates)	Silver	£1500
Silver Sponsor Package 3	£5400 (3 delegates)	£5400 (3 delegates)	Gold	£3000
Silver Sponsor Package 2	£4450 (2 delegates)	£4450 (2 delegates)	Additional poster publication	£950
Silver Sponsor Package 1	£2950 (1 delegates)	£2950 (1 delegates)	Concierge Partnering – per confirmed meeting before partnering opens	Under evaluation by Bio2Business
Extra Delegates	£945	£945		
CRO/CMO Workshop	£20,000	£20,000		
CRO/CMO Showcase Pre-Event	Price on application	Price on application		
CRO/CMO Showcase Virtual	Price on application			
Drinks Reception Sponsor	£3000	£3000		
Lunch Sponsor	£3000	£3000		
Chill Out Zone Sponsor	£3000	£3000		

2022 CRO CO-PROMOTIONAL PARTNER

Type of Organisation	What we can offer your organisation?	What you will offer Bio2Business Ltd?
CRO Partner	Complimentary access to Sponsor Ads on our website until the end of the event you are registered for Qualifying Criteria: Must be registered sponsor of the BOS Event in question	Share BOS Events Invitation with your Buyer Network Qualifying Criteria: You will be required to share the BOS Event Invitation with a minimum of 10 Buyer Contacts

SPONSORS: BOS BASEL 2019

Gold Sponsors



Exhibition Sponsors



Silver Sponsors



Host Sponsors

Events Partners



BIOTECH & PHARMA ATTENDING BOS BASEL 2019

AC Immune, Project Leader Medicinal Chemistry / ADOCIA, Director of Pharmaceutical Development/ AgroSustain, R&D Associate Scientist/ AiCuris GmbH, Associate Director Pharmaceutical Development/ Alibion AG, CEO/ Alibion AG, COO/ Allecra Therapeutics, DMPK Director/ Allecra, Head of CMC/ Almirall, Head of Department, Research Alliances/ Almirall, Head of Drug Substance Development/ Almirall, Head of Technical R&D operations/ Almirall, S.A., Global Lead Buyer, R&D/ Alnylam Pharmaceuticals, Head of Clinical Supply & External Manufacturing/ Anaveon AG, CEO/ Ascendis Pharma A/S, CMC Project Manager/ Ascendis Pharma GmbH, Senior Director of Analytical Sciences/ AstraZeneca, Senior Director, Head Medicinal Chemistry, IMED RIA/ AstraZeneca, Head of Hit Discovery/ AstraZeneca, Global Category Manager, Biologics/ AstraZeneca, Director, Respiratory External innovation/ Auris Medical...

For Full List please see <https://www.bio2bevents.com/forthcoming-events/bos2019/buyers>

For further information about Bio2Business Ltd or BOS Events 2022 please email or phone Roger Green roger.green@bio2business.com (+44 782 5026966) or Richard Collins richard.collins@bio2business.com (+44 782 5026965).

Bio2Business Ltd.

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