


2020

EXHIBITION & SPONSORSHIP OPPORTUNITIES



DISCOVERY & CMC
OUTSOURCING FOR
SMALL MOLECULES &
BIOPHARMACEUTICALS

BOS BASEL
2020

1st and 2nd July
Basel, Switzerland

BOS MANCHESTER
2020

17th and 18th November
Manchester, UK



BIO₂BUSINESS

EVENT MANAGEMENT

Gold Sponsor Package (X5 Delegates)

£9,450+VAT

Gold Sponsorship Packages raise awareness of your brand, services, technology offerings and profile highly skilled executives working in your organisation. BOS Events 2020 provide the perfect platform to present in our Discovery Outsourcing Track, CMC Small Molecule Track and CMC Biologics Track.

- 15 minute presentation opportunity to BOS audience as part of the BOS Event programme of speakers
- Exhibition stand space
- Logo (max 130 pixels in width) on BOS Events 2020 home page (1 slot shared with other Gold sponsors- random selection)
- Half page company profile (max 300 words) published on the BOS Events 2020 website and in the delegate booklet. Colour logo to be published in the Delegate Booklet alongside submitted profile (130 pixels wide by 65 pixels height)
- Speaker biography, photo and abstract published on the BOS Events 2020 website
- Logo (max 130 pixels in width) to be circulated on bio2business.com and bio2bevents.com (rotated – random selection)
- Access to “Meet at Stand Function” within BOS Partnering Software 3 weeks prior to event
- X5 Delegate attendance
- Access to BOS Outsourcing Showcase Package (this is the non-presenting package, see details in this media pack)

BOS GOLD SPONSORSHIP PRESENTATION TIMINGS BASEL 2020

DISCOVERY TRACK

1st July 15.30 & 15.45 ● 2nd July 10.30 & 10.45 - 4 X 15 Minute Slots

CMC SMALL MOLECULE TRACK

1st July 15.30 & 15.45 ● 2nd July 10.30 & 10.45 - 4 X 15 Minute Slots

CMC BIOLOGICS TRACK

1st July 15.30 & 15.45 ● 2nd July 10.30 & 10.45 - 4 X 15 Minute Slots

BOS GOLD SPONSORSHIP PRESENTATION TIMINGS MANCHESTER 2020

DISCOVERY TRACK

17th Nov 15.30 & 15.45 ● 18th Nov 10.30 & 10.45 - 4 X 15 Minute Slots

CMC SMALL MOLECULE TRACK

17th Nov 15.30 & 15.45 ● 18th Nov 10.30 & 10.45 - 4 X 15 Minute Slots

CMC BIOLOGICS TRACK

17th Nov 15.30 & 15.45 ● 18th Nov 10.30 & 10.45 - 4 X 15 Minute Slots

Some recent examples of presentation topics, speakers and abstracts at BOS Events

BOS 2019 BASEL DISCOVERY TRACK



Dr Niklas Sandler, Chief Technology Officer, Nanoform Finland Ltd

ABSTRACT: Our multi-patented and scalable Controlled Expansion of Supercritical Solutions (CESS) technology produces nanonized 'designed-for-purpose' API particles. This enables poorly soluble molecules in the pharmaceutical pipeline to progress into clinical development by increasing their rate of dissolution and improving their bioavailability. Our unique nanonization technology also provides novel opportunities in diverse value enhancing drug delivery applications. We work together with pharma and biotech partners globally to enhance molecules' formulation performance through our best-in-class nanonization services. Nanoform's platform technology can give failed drug molecules a second chance and gives an unique path to develop nanoparticles from early phase development onwards. The patented technology is based on supercritical CO₂. The drug solution is expanded through a controlled process to produce pure drug nanoparticles. The process is more controlled than conventional supercritical technologies, and it produces smaller and more uniformly sized particles. This presentation will give an introduction Nanoforms technology and show the capabilities in small scale screening in early stage development and GMP manufacture of nanoparticles.

PRESENTATION TITLE: Unique nanonisation technology for poorly soluble APIs by Nanoform

BIOGRAPHY: Chief Technology Officer at Nanoform Finland Ltd. since January 2019 leading the R&D and QC activities with a focus on further developing the company's innovative manufacturing technology. Nanoform offers new technological and business advantages for the pharmaceutical industry. The company has developed a proprietary technology called Controlled Expansion of Supercritical Solutions (CESSTM) that allows nanonization of drug substances. Dr Sandler has a PhD from the University of Helsinki and he has worked in various roles both in the pharmaceutical industry and academia. He has more than 20-years of experience in pharmaceutical technology with the focus on manufacturing technologies, material science and process analytical technologies. He has run numerous academic and industrial R&D and commercialisation projects in the field successfully. He has been invited speaker in various international conferences and published more than 100 peer reviewed articles in international high-quality journals throughout the years.

BOS 2019 BASEL CMC SMALL MOLECULE TRACK



Christian Miksch, Director Sales API, FAREVA

ABSTRACT: Dr. Christian Miksch, Sales Director API, will speak about the capabilities of Fareva to manufacture high potent APIs from small scale to

large scale.

PRESENTATION TITLE: High potent API manufacturing at FAREVA

BIOGRAPHY: Christian Miksch is currently Director Sales API at Fareva; the group is a top 5 CDMO globally with 35 production sites around the world focusing on drug substance and drug product development and manufacturing. 4 API sites in Germany & France and 13 DP sites in Europe & USA can offer a wide range of capabilities. Special expertise has been developed in the field of HPAPIs, sterile APIs and steroids. Christian obtained his PhD in organic chemistry from the University of Munich (LMU) in 2001. His career started with his own Biotech company, which developed anticancer APIs. 2005 Christian has joined DSM as lab head and developed API manufacturing processes. Starting in 2006 he worked for Pfizer Center Source in Germany as Project and Validation manager. He has joined the Sales team in 2011, when the production site has been sold to Fareva. Since then he is responsible for exclusive business and generic API business for all API manufacturing sites in the EMEA region.

BOS BASEL 2019 CMC BIOLOGICS TRACK



Dr Benedikt Reichart, Business Development Manager, Fresenius Kabi Austria GmbH

ABSTRACT: Freeflex®: Fill & Finish Service in innovative IV-bag for global supply

Highest quality PVC-free freeflex bags are the leading-edge container technology of today for IV bag pharmaceuticals. Freeflex bags are convenient and safe for use in a broad field of application from standard infusion to drug reconstitution.

Fresenius Kabi offers its proprietary bag technology as well as fill and finish services for all markets around the world. Supporting our customers from product development to commercial manufacturing is our duty and pleasure.

PRESENTATION TITLE: Freeflex®: fill and finish service in innovative IV-bag for global supply

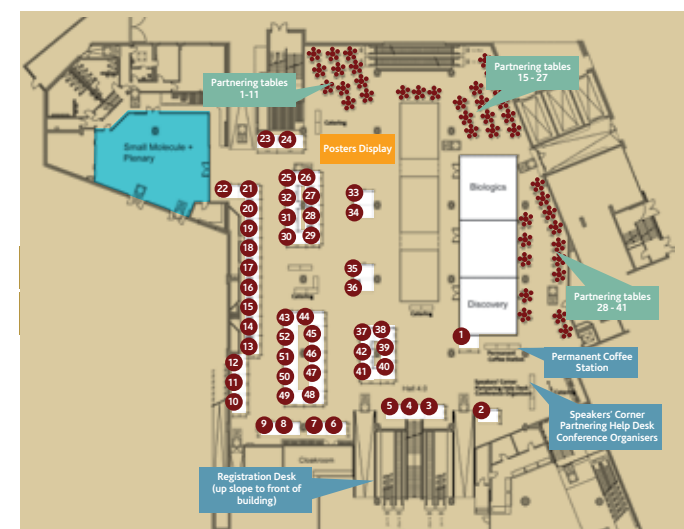
BIOGRAPHY: Benedikt acts as the first point of contact for pharmaceutical companies planning the outsourcing of manufacturing of sterile pharmaceuticals at Fresenius Kabi's manufacturing sites in Europe and Asia. Benedikt joined Fresenius Kabi as a Management Trainee after completing his PhD in Organic Chemistry from the Karl-Franzens University of Graz, Austria in 2014. He afterwards covered the role of executive assistant at Fresenius Kabi focusing on pharmaceutical manufacturing, global investments, strategy roll-out, capacity and supply chain management.

Exhibition Sponsor Package (X4 Delegates)

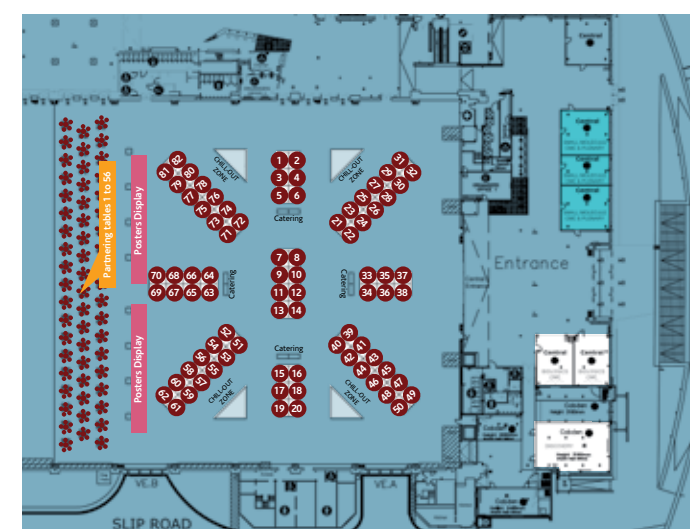
£6,950+VAT

- Exhibition/stand space (3m wide x 2m high)
- Logo (max 130 pixels in width) on BOS Events 2020 home page (1 slot shared with other exhibition sponsors- random selection)
- Half-page company profile (max 300 words) in delegate pack and online profile published on BOS Events 2020 website
- Logo (max 130 pixels in width) to be circulated on bio2business.com and bio2bevents.com (rotated – random selection)
- Full utilisation of BOS partnering software
- Access to “Meet at Stand Function” within BOS Partnering Software 3 weeks prior to event
- X4 Delegate attendance

BOS BASEL 2020 EXHIBITION FLOORPLAN



BOS MANCHESTER 2020 EXHIBITION FLOORPLAN



The BOS is a good stage to get connected with manufacturing managers throughout the industry, from small molecules to biologics, to vaccines. It was great to hear the problems from the client side and the CMO side alike, the challenges and the trends.

Andrea Aspoeck Head of External Manufacturing, Hookipa Biotech AG.

BOS Basel 2019 was again a very interesting event to meet, have good business discussion and increase network at small and large Pharma. Also to attend some interesting sessions on latest technical/scientific developments of value to our industry.

Pedro Rosado, Director Business Development, SK biotek Ireland.

Great event: well organized and delivered presentations interesting and well connected to my job 1:1 sessions not invasive and agenda up to the attendee.

Andrea Calenne, Senior Manager External Manufacturing, Biogen.

The Bio2Business conference was a great opportunity for Acino Contract Manufacturing to present ourselves as a flexible and reliable CMO, that is trying to disrupt the way pharma companies and CMOs are working together by changing the mindset of the relationship and enable both partners to be more agile. We had many interesting discussions and visited very exciting speeches of different customers, suppliers and industrial professionals, which will help us to further develop our services and our customer centric way of working. Especially as a company that originates in the area of Basel, we were very happy to sponsor the Bio2Business conference and thereby strengthen the industry next door to our production facilities.

Felix Faupel Head of Contract Manufacturing, BOS Basel 201.

This meeting was a very useful way of catching up on latest regulatory requirements and best practices for outsourcing strategies. The questions and discussions following the presentations allowed participants to compare experiences and learning points. It was also a great opportunity to meet with service providers for an initial discussion or with friends and colleagues for an update.

Paul Madeley, Managing Director, Synth-Isis Ltd.

Very well organised, pertinent and useful conference bringing buyers and suppliers together. Participating you can gain important inputs for the evaluation, selection and maintenance of the critical and complex buyer - supplier relationship in the pharmaceutical development and manufacturing sector.

Fabio Fais, Director CMC Projects, Auris Medical.

Comments from BOS Basel 2019 attendees which took place on the 19th/20th June, 2019"

Silver Sponsor Package 3 (X3 Delegate)

£5,400+VAT

- Logo (max 130 pixels in width) on BOS home page (1 slot shared with other silver sponsors – random selection)
- Quarter page profile (150 words) in delegate pack and online profile published on BOS Events 2020 website
- Logo (max 130 pixels in width) to be circulated on bio2business.com and bio2bevents.com (rotated – random selection)
- Full utilisation of BOS partnering software 3 weeks prior to event
- X3 Delegate attendance

Silver Sponsor Package 2 (X2 Delegates)

£4,450+VAT

- Same benefits as Silver Sponsor X3
- X2 Delegate attendance

Silver Sponsor Package 1 (X1 Delegates)

£3,500+VAT

- Same benefits as Silver Sponsor X3
- X1 Delegate attendance

CRO Sponsor Package (X1 Delegate)

£2,950+VAT

- Full access to the BOS event for 1 delegate
- Full utilisation of partnering software 2 weeks prior to event
- Extra CRO delegate passes can be added for £945+VAT each

BIOTECH & PHARMA ATTENDING BOS BASEL 2019

AC Immune, Project Leader Medicinal Chemistry / ADOCIA, Director of Pharmaceutical Development/ AgroSustain, R&D Associate Scientist/ AiCuris GmbH, Associate Director Pharmaceutical Development/ Alibion AG, CEO/ Alibion AG, COO/ Allegra Therapeutics, DMPK Director/ Allegra, Head of CMC/ Almirall, Head of Department, Research Alliances/ Almirall, Head of Drug Substance Development/ Almirall, Head of Technical R&D operations/ Almirall, S.A., Global Lead Buyer, R&D/ Alnylam Pharmaceuticals, Head of Clinical Supply & External Manufacturing/ Anaveon AG, CEO/ Ascendis Pharma A/S, CMC Project Manager/ Ascendis Pharma GmbH, Senior Director of Analytical Sciences/ AstraZeneca, Senior Director, Head Medicinal Chemistry, IMED RIA/ AstraZeneca, Head of Hit Discovery/ AstraZeneca, Global Category Manager, Biologics/ AstraZeneca, Director, Respiratory External innovation/ Auris Medical...

For Full List please see <https://www.bio2bevents.com/forthcoming-events/bos2019/buyers>



BOS OUTSOURCING SHOWCASE PACKAGE & BOSOUTSOURCING SHOWCASE PRESENTATION PACKAGE

BOS Outsourcing Showcase Package: £1500 + VAT

Including: On Site Poster @ BOS Events 2020 and e-poster submission.

BOS Outsourcing Showcase & Presentation Package £2500 + VAT

Including: On Site Poster @ BOS Events 2020, e-poster submission & 10 minute presentation opportunity.

Features	BOS Outsourcing Showcase Package	BOS Outsourcing Showcase & Presentation Package
On Site Poster	✓	✓
e-Poster	✓	✓
Presentation 10 minute presentation in Technology Showcase* <small>* content must meet editorial guidelines to be accepted</small>	✗	✓
	£2500 + VAT	

PACKAGE COMPONENTS

On Site Poster

Display your poster at Biotech Outsourcing Strategies 2020. See posters displayed at BOS 2018.

About the Posters

- Your poster will be displayed on 1 side of a 4 sided Syma construction which measures 103cm in width by 250cm in height
- You supply the poster in PDF or EPS, we deliver the printed poster.
- Poster Medium – Forex approximately 5mm

Additional Formats

e-Poster: You will also have the ability to publish your completed poster on our website. This will give your poster the added benefit of additional visibility before and after the event. The poster PDF which you publish online will be consistent with the Poster which you display onsite at the event.

Present Your Poster at BOS Events 2020 (BOS Outsourcing Showcase & Presentation Package £2500 + VAT)

We have created a dedicated hour long session in the programme, scheduled between 11.30 and 12.30 to allow you to present your innovations and unique technologies/services to the BOS Events 2020 audience. The poster presentation will allow you to present the key aspects of your poster. The scheduled time for each poster presentation is 10 minutes with a maximum of 6 supporting slides permitted (no Q&A until session close). Your presentation title and speaker details will be included on the BOS Events 2020 programme brochure and included on the BOS Events 2020 website. You will also have the option to have your presentation slides made available in the relevant section of the Bio2Business website.

BOS SHOWCASE PRESENTATION TIMINGS BASEL 2020

DISCOVERY TRACK

1st July 11.30-12.30 - Limited to 6 X 10 Minute Slots

CMC SMALL MOLECULE TRACK

1st July 11.30-12.30 - Limited to 6 X 10 Minute Slots

CMC BIOLOGICS TRACK

1st July 11.30-12.30 - Limited to 6 X 10 Minute Slots

BOS SHOWCASE PRESENTATION TIMINGS MANCHESTER 2020

DISCOVERY TRACK

17th Nov 11.30-12.30 - Limited to 6 X 10 Minute Slots

CMC SMALL MOLECULE TRACK

17th Nov 11.30-12.30 - Limited to 6 X 10 Minute Slots

CMC BIOLOGICS TRACK

17th Nov 11.30-12.30 - Limited to 6 X 10 Minute Slots

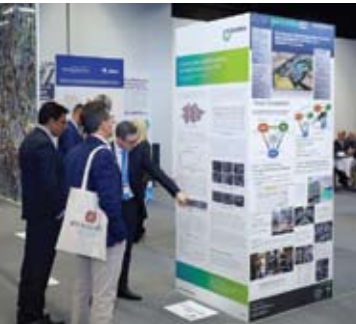
UPGRADE TO BOS OUTSOURCING SHOWCASE FROM EXHIBITION OR SILVER SPONSOR PACKAGES TO ACCESS BEST PRICE.

See below for some combination packages we can provide:

Sponsor Package	BOS Outsourcing Showcase	PRICE TOTAL	COMBINATION PACKAGE PRICE
Exhibition X4 delegates	On-site poster, e-poster	£6,950 + £1,500 = £8,450	Contact Bio2Business to access best price.
Exhibition X4 delegates	On-site poster, e-poster and 10 minute presentation	£6,950 + £2,500 = £9,450	Contact Bio2Business to access best price.
Silver X2 delegates	On-site poster, e-poster and 10 minute presentation	£4,450 + £2,500 = £6,950	Contact Bio2Business to access best price.

*Please consult separate BOS Outsourcing Showcase document to review poster editorial guidelines, poster components, formats and T&Cs. Available on request from Bio2Business Team.

See full delegates list and Job Titles of Attending Biotech & Pharma at Event Archive www.bio2bevents.com

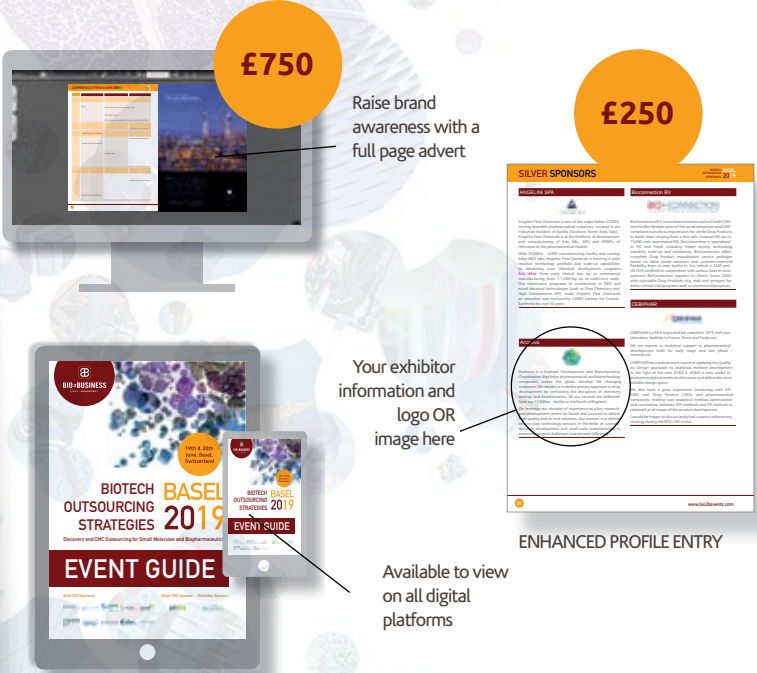


EVENT BOOKLET SPONSORSHIP OPTIONS & ADDITIONAL BRANDING OPTIONS



eventful
PUBLISHING

BOS Events 2020 Delegate Handbooks published in association with Eventful Publishing
published in association with Eventful Publishing



DISPLAY ADVERTISING	
Double Page Spread	£1,400
Full Page	£750
Half Page	£400
Cover site	£400
Enhanced Editorial Entry <i>Image OR Logo</i>	£250

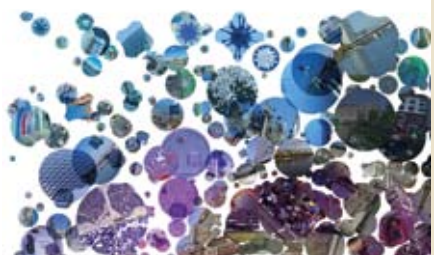
NAME BADGE SPONSORS
Exclusive opportunity to sponsor name badge worn by every delegate with max 3 colour logo
£2,500



CHILL OUT ZONE SPONSOR
Sponsorship acknowledged in the programme, multiple opportunities for signage and branding for your organisation in prominent exhibition location
£3,000

LUNCH SPONSOR DAY 1 & 2
Opportunity to sponsor the lunch. Sponsorship acknowledged in the programme, chairmans announcement, delegate booklet and by display on cards with logo on catering tables
£3,000

DRINKS RECEPTION/ENTERTAINMENT SPONSORSHIP
Exclusive opportunity to sponsor the popular post event drinks reception at BOS Events 2020. Sponsorship acknowledged in the programme, multiple opportunities for signage and branding for your organisation.
£3,000



BASEL



MANCHESTER

SPONSORSHIP PACKAGE	PRICE 2 DAY EVENT GBP	PRICE 2 DAY EVENT GBP
Gold Sponsor Package	£9450 (5 delegates)	£9450 (5 delegates)
Exhibition Sponsor Package	£6950 (4 delegates)	£6950 (4 delegates)
Silver Sponsor Package 3	£5400 (3 delegates)	£5400 (3 delegates)
Silver Sponsor Package 2	£4450 (2 delegates)	£4450 (2 delegates)
Silver Sponsor Package 1	£3500 (1 delegates)	£3500 (1 delegates)
CRO Sponsor Package	£2950 (1 delegate)	£2950 (1 delegate)
Extra Delegates	£945	£945

BOS Outsourcing Showcase (Poster)	£1500	£1500
BOS Outsourcing Showcase & Presentation (Poster & Presentation)	£2500	£2500

Double Page Spread	£1400	£1400
Full Page A4 Advert	£750	£750
Half Page Advert	£400	£400
Enhanced Editorial Entry	£250	£250

Note: Cover site subject to 30% premium

Drinks Reception Sponsor	£3000	£3000
Lunch Sponsor	£3000	£3000
Name Badge Sponsor	£2500	£2500
Chill Out Zone Sponsor	£3000	£3000

2020 CRO CO-PROMOTIONAL PARTNER		
Type of Organisation	What we can offer your organisation?	What you will offer Bio2Business Ltd?
CRO Partner	Complimentary access to Sponsor Ads on our website until the end of the event you are registered for Qualifying Criteria: Must be registered sponsor of the BOS Event in question	Share BOS Events Invitation with your Buyer Network Qualifying Criteria: You will be required to share the BOS Event Invitation with a minimum of 10 Buyer Contacts

SPONSORS: BOS BASEL 2019

Gold Sponsors



Exhibition Sponsors



Silver Sponsors



Host Sponsors

Events Partners



For further information about Bio2Business Ltd or BOS Events 2020 please email or phone
 Roger Green roger.green@bio2business.com (+44 782 5026966) or Richard Collins richard.collins@bio2business.com (+44 782 5026965).
Bio2Business Ltd.
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